



LEARN

NETWORK

IMPROVE

RELAX



### Learn

Learn during two great sessions. The first is a seminar on interview techniques from professional coach Mark Johnston. The second session will be a panel of your peers who will discuss the challenges and successes of managing an acoustical consulting firm.

### Network

Network with your peers and vendors at the exhibition, dinner, two receptions and two lunches. This focused and influential group allows you to get to know and learn from your colleagues.

### Improve

Improve yourself and your business with knowledge you can not get anywhere else. The end goal - learn ways to make your business more profitable.

### Relax

Relax in beautiful Portland, Maine. Join us for dinner on a floating restaurant by the Bay and stay after the conference for a Maine style Lobster Bake.

National Council of Acoustical Consultants  
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Indianapolis, IN 46268  
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ANNUAL MEETING - PORTLAND, MAINE AUGUST 8-9  
REGISTER ONLINE: [WWW.NCAC.COM/NCACEVENTSPACE.HTML](http://WWW.NCAC.COM/NCACEVENTSPACE.HTML)



NCAC ANNUAL MEETING  
PORTLAND, MAINE



= August 8-9, 2010 = 

Arrive early and join us Saturday, August 7  
for a complimentary pre-conference  
networking reception from 5:30 - 7:00 p.m.



**Hotel Information:**  
Portland Regency Hotel  
Portland, Maine.

**Reservation Deadline: July 6**  
Call (800) 727-3436

**Ask for the NCAC**  
**Room Rate of \$199/night**

REGISTER AT:

[WWW.NCAC.COM/NCACEVENTSPAGE.HTML](http://WWW.NCAC.COM/NCACEVENTSPAGE.HTML)  
OR EMAIL [INFO@NCAC.COM](mailto:INFO@NCAC.COM) FOR A FORM



## Sunday, August 8, 2010

9:30 a.m. - 12:30 p.m. - Exhibition/Breakfast

12:30 - 1:30 p.m. - Lunch

1:30 - 4:30 p.m. - Seminar: Interview Coaching  
Mark Johnston, Johnston Training Group

5:30 p.m. - Reception & Dinner at Dimillo's Floating  
Restaurant on the beautiful Casco Bay.

Meeting Cost : \$205

(Includes all meals, seminars and events on  
Sunday & Monday except Lobster Bake)

Spouse : \$125

(Meals only, except Lobster Bake)

## Seminar: Interview Coaching

Mark Johnston, Johnston Training Group, will share his knowledge of how to win work through interviews. JTG has been coaching A/E teams to win work since 2002 and has a win rate of 45 - 50%. These dramatic results occur because of what JTG learned during face-to-face surveys with selection panel members about what panels want to see and hear from short-listed teams.

Mark Johnston brings an extensive sales and coaching background to The Johnston Training Group. He has over 15 years experience working for international corporations providing services specifically to the architectural, engineering and commercial construction industries. The past 6 years Mark has been in real estate management where he discovered his passion for coaching, training and mentoring.

## Monday, August 9, 2010

10:30 a.m. - 12:30 p.m.

The Wise Guys: A Panel of Your NCAC Peers

Learn from the challenges and successes of your esteemed acoustical consulting peers. Various business topics will be addressed. Bring your questions for a lively discussion.

12:30 - 2:00 p.m. - Lunch & Membership Meeting

Optional Post Conference Tour/Lobster Bake  
Additional \$45/person

3:00 - 6:30 p.m.

Includes ferry ride to and from Peaks Island, and full Maine Lobster Bake (vegetarian or chicken entrees available upon request).